

# Muhammad Alqefari

London | iamalqefari@gmail.com | linkedin.com/in/iamalqefari

## EDUCATION

### Queen Mary University of London

BSc (Econ) Finance, on track for First-Class Honours

London, UK

Expected June 2027

- Foundation Certificate with Distinction
- Exchange Semester: Università Bocconi, Milan (August 2025 – January 2026)
- Scholarships: Global Talent Scholarship; The Custodian of the Two Holy Mosques' Scholarship (Full Ride)

## WORK EXPERIENCE

### MAJD Investment Company (Single Family Office)

Investment Intern

Dammam, Saudi Arabia

June 2026 – July 2026

Reporting directly to the Investment Director of MAJD, which manages the wealth of the Almajdouie family, owners of one of Saudi Arabia's largest diversified groups (founded 1965; 6,000+ employees across logistics, automotive, real estate and steel). Rotating across the private equity, venture capital, public equity, and real estate desks.

- Built DCF and relative-valuation (trading comparables) models on 5 live opportunities across public equity, pre-IPO venture, and private equity, spanning banking, energy, data/AI infrastructure, and deep tech.
- Reviewed the family office's asset allocation across asset classes and supported portfolio rebalancing and reallocation decisions.
- Rebuilt and consolidated financial metrics (revenue growth, EBITDA & net margins, ROE/ROCE) and a scoring framework across a 15+ company, multi-sector direct private-equity portfolio (financial services, real estate, consumer, technology, industrials), tying every figure to audited statements.
- Maintained a 20+ name public-equities book across the Saudi (Tadawul) and Abu Dhabi exchanges using Refinitiv / Reuters Eikon, supporting live deal screening, risk assessment and due diligence with the asset-class heads.

### PwC

Analyst Intern, Private Wealth & Family Office

Riyadh, Saudi Arabia

November 2024 – January 2025

- Supported the development of bespoke wealth structuring and governance solutions for ultra-high-net-worth individuals (UHNWIs) and family offices, working in English, Arabic, Italian, and Spanish.
- Authored a concept paper for an internal family office application based on surveyed client needs, now approved by management and in development.
- Developed marketing content targeting UHNW clients, supporting SAR 1.2M in pitch opportunities.

### AHDAF Summer Camps

Head of Finance & Logistics (Seasonal)

London, United Kingdom

January 2021 – Present

- Managed a £250,000 budget and implemented data-driven cost controls, cutting operational expenses 22% while raising profit margins 25%.
- Designed a premium upsell package for affluent families, lifting annual earnings 20% off a £10,000pp baseline without raising base prices.
- Built and managed long-term relationships with UHNW families, resolving concerns and tailoring experiences to retain repeat clients.

### Almajd Network

TV Presenter

Riyadh, Saudi Arabia

June 2020 – July 2022

- Presented weekly live programmes on economics, markets and entrepreneurship to a national audience of 300,000+.

## LEADERSHIP & ACTIVITIES

### Saudi Society, Queen Mary University of London

Founder & President

London, United Kingdom

September 2023 – June 2025

- Secured a £15,000 budget and grew membership to 500 through viral content creation.
- Led a 20-member committee alongside full academic commitments.

### Studio Alhayth (Media Production Company)

Founder

Remote

September 2021 – Present

- Founded and scaled a profitable financial-education company, producing 100+ videos for an audience of 2M+.
- Provided social-media management to ultra-high-net-worth private clients.

### TEDx

Speaker

London, United Kingdom

January 2024

- Delivered a TEDx talk at age 17 on self-learning and taking ownership of one's own education.

### FIFA World Cup Qatar 2022

Accredited Business Media Ambassador

Doha, Qatar

November – December 2022

- Represented Saudi business culture to international delegations at a global event reaching 1.2 billion viewers, building cross-cultural rapport in multiple languages.

## SKILLS & INTERESTS

**Technical:** Financial Modelling & Valuation (DCF, Relative Valuation), Advanced Excel, Refinitiv / Reuters Eikon, Data Analysis, Python (financial automation)

**Certifications:** PwC Capital Markets; Google for Entrepreneurs

**Languages:** English (Native), Arabic (Native), Italian (Conversational), Spanish (Conversational)

**Interests:** Award-winning equestrian; read 200+ books in four years; film photography and minimalist design; build and ship my own iOS apps; travelled across 30+ countries